

**King and Queen County
Industrial Development Authority/
Economic Development Authority
Minutes
April 3, 2019**

A regular meeting of the King and Queen County Industrial Development Authority/Economic Development Authority was held April 3, 2019 at 8:30 a.m. in the 2nd floor conference room in the Courts and Administration Building.

Members Present: George Longest, Robert Fraser, Jesse Holmes, Plunard Robinson
Staff Present: Ed Miller, Tina Ammons

CALL TO ORDER

Chairman Longest opened the meeting at 8:30.

APPROVAL OF MINUTES

A motion was made by Mr. Fraser and seconded by Mr. Holmes to approve the February 6, 2019 minutes. Motion was approved unanimously.

FINANCIAL REPORT

Ms. Ammons advised that she did not have a financial report at this time due to not having received the bank statements the EDA's accounts. She did advise that there had not been any significant activity since the last reporting.

OLD BUSINESS

- A. **Update on Fulcrum Concepts** – Ms. Ammons and Mr. Swartzwelder have been in communication with VEDP to explore possible alternatives to the potential 'clawback' of COF funds due to failure to achieve the necessary performance goals . They will be meeting with principal officers of the company next week to advise them of the options.
- B. **Site Development Grants** – Mr. Miller advised that he has not submitted for these grants. Approval of the site characterization fund must be obtained in order for the sites to be eligible based on having the site study don't to go with the application.
- C. **Business Accelerator Visit** – Mr. Miller suggested placing this on hold pending a possible change in the scope of the project by a private party. Mr. Longest suggested that this be scheduled regardless, in order to keep project moving in case this falls through.
- D. **AFID Grant** – The agreement has been sent to the Chairman of the EDA, Premier Tech. No further update at this time.
- E. **Solar Project** – Mr. Miller advised that he was disappointed to see that this project as been included in the MPA report of activities. To his knowledge this has been handled solely by staff within the County Administrator's office.
- F. **Advanced Auxiliary Equipment** – At the request of the EDA, Mr. Miller has contacted the owner regarding a press release or event. The owner advised that he normally did not do this type of thing, it was the consensus to abide by his wish and not pursue.

NEW BUSINESS

- A. VADO Meeting** – This meeting was held in Richmond, Mr. Miller attended, it was a very interesting meeting with lots of economy development people from all over the region in attendance. The main things being discussed was the expansion of hemp as a major upcoming business and the Healthy Watershed Projects in Essex and Orange counties.
- B. MPA LEDO Meeting**– This meeting is coming up on May 2nd. The state site selection consultants will be here visiting the area and planned stops are Fulcrum Concepts, West Point schools, VIMS and RCC.
- C. Presentation/Scott Parsons, VEDP** – Mr. Parsons is the VEDP Business Manager of Business Investment. He provides assistance to existing businesses in the state. He is looking to make appointments with existing local businesses to gather data on what their needs are and where the state can help.

OTHER BUSINESS

Ms. Ammons advised that she has received a request for use of the Farmer's Market by the King & Queen Democratic Committee on May 18th for a bake and yard sale. It was the consensus to agree to the use as long as included in the approval that they are advised that this is to be a fundraising event not a political event and no political advertising will be allowed.

Mr. Fraser questioned when newly reappointed members would receive a packet and information on being sworn in. Ms. Ammons advised that she would follow up with Diane Gaber again.

The next meeting is scheduled for May 1, 2019.

The meeting was adjourned at 10:00 a.m.

Jesse Holmes, Secretary