

**King and Queen County
Industrial Development Authority/
Economic Development Authority
Minutes
December 3, 2020**

A regular meeting of the King and Queen County Industrial Development Authority/Economic Development Authority was held December 3, 2020 at 8:30 a.m. in the Hearing Room in the Courts and Administration Building.

Members Present: Robert Fraser, Jesse Holmes, George Lonest, Plunard Robinson

CALL TO ORDER

Chairman Longest opened the meeting at 8:45.

APPROVAL OF MINUTES

A motion was made by Mr. Fraser and seconded by Mr. Holmes to approve the November 5, 2020 minutes. Motion was approved unanimously.

FINANCIAL REPORT

Ms. Ammons provided updated financial reports. She pointed out that there have been two B2B program payments to businesses in the County.

OLD BUSINESS

- A. Lease Examples/Telework Center** – Mr. Miller advised that he has collected two examples, one from the town of Ashland and one from the Virginia Highlands center.
- B. Solar Project** – Mr. Miller advised that he has been contacted by another company. He has not responded to them. Mr. Swartzwelder provided an update on the Walnut Solar Project, it has received preliminary approval by the Board of Supervisors.
- C. Premier Tech COF Reporting** – Mr. Miller advised that year one reporting for AFID funds has been completed. They are still working on the COF reporting.

NEW BUSINESS

- A. Broadband Project** – Mr. Swartzwelder advised that the project is moving forward. The Board has approved the use of CARES funds to assist in connecting the school division to assist with distance learning due to COVID. This should speed the project up to be completed sooner than planned.
- B. Telework Center** – Mr. Swartzwelder advised that staff has been working to expand the original concept of the facility at completion. Currently the MPPDC will be the anchor tenant and assist in managing the facility with the Workforce Investment Board relocating there as well as the addition of a telehealth wing.
- C. Rappahannock Tribe Request**– The tribe has requested a letter of support for their housing project. It was agreed that more information is needed on the project before agreeing to support it.
- D. Presentation of Mark Lentz/Apex Pallets** – Mr. Lentz provided information on his company and his interest in purchasing the EDA's property on Canterbury Road.

- After hearing the presentation by the business owner the EDA discussed options relative to his request. A motion was made by Mr. Fraser and seconded by Ms. Robinson to authorize Mr. Miller to begin negotiations with the company owner a the assessed value of the property and include claw back and other provisions to protect the EDA's position. Motion was approved unanimously.
- E. Fulcrum COF Extension** – The County has been advised that their extension request has been approved.
 - F. Farmer's Market Use Request** – Mr. Swartzwelder advised that County staff has worked with several groups to use the space. There is a semi-monthly community yard sale and Helping the Homeless that holds monthly food distributions. Staff was directed to look into event coverages for entities that want to hold events that do not meet our current policy requirements.
 - G. B2B Program Round 2 Application/Fulcrum** – The final application received is from Fulcrum Concepts requesting approximately \$70,000. Due to additional allocations for use of the CARES funding there may not be enough left in the B2 program to fully fund the request. It is also not known yet whether the entire application will get recommended for approval by the MPPDC which is managing the program. After discussion relating to the details of the request, a motion was made by Ms. Robinson and seconded by Mr. Holmes to approve a minimum of \$45,000 pending fund availability in the program. Motion was approved unanimously.

OTHER BUSINESS

There being no further busines brought forth, the meeting was adjourned at 11:30 a.m.

Jesse Holmes, Secretary